

Your Dedicated Partner in the *Home of the Extra Mile*

For more than 55 years, Henrico EDA has equipped businesses of all sizes with the tools they need to *launch, expand, and thrive.*

Our mission is to grow Henrico's economy for all, and much of that growth is driven by the success of Henrico's existing businesses.

Whether your company is starting out, growing, or consolidating, consider us your dedicated, go-to partner for anything you need to move your business forward in Henrico, the *Home of the Extra Mile*.



Real Estate Assistance

Securing the ideal space is an important part of growing your business. Whether you're new to Henrico or looking to scale existing operations, we can find the perfect property to advance your goals.

- ✓ **Identify Available Properties**
- ✓ **Evaluate Location-Based Grants & Tax Credits**
- ✓ **Track Permitting Processes**
- ✓ **Coordinate Site Tours with Real Estate Partners**

Workforce Assistance

We understand that a strong workforce powers business performance. Henrico EDA connects companies with partners offering recruitment and retention services, labor market and wage analysis, customizable training, and more. From workforce program tours to targeted internship resources, we provide the tools you need to build and grow a talent pipeline for years to come.



Incentives and Financing

A variety of grants, incentives, and financing options are available for eligible projects across all stages of growth, including equipment upgrades, hiring initiatives, and facility moves or expansions. Our team works to align available financial resources with your business strategy, helping you maximize every dollar of your investment.



Development and Operational Support

Whether you're breaking ground on a new project or transforming an existing space, reducing risk and keeping your project on track are critical to your success. Henrico EDA helps you navigate local development processes and delivers ongoing support across every phase—from expansion and transition to daily operations. Through hands-on advocacy, such as facilitating agency meetings and connecting you with the right resources, we're committed to keeping your momentum strong.

Scaling Solutions

Henrico EDA opens the door to specialized local and state initiatives.

RAMP (Research to Accelerate Market Potential): Henrico EDA's signature domestic expansion program delivers customized market research, SEO/marketing assistance, qualified sales lead generation, and actionable go-to-market strategy planning.

VALET (Virginia Leaders in Export Trade):

Offered through the Commonwealth of Virginia, this program combines capital assistance and professional services to help companies export their products and/or services.

Henrico EDA helps businesses of all sizes overcome challenges, seize opportunities, and thrive. With 50 years of experience, our team is ready to go the *extra mile* for you.